

**Martin Strobel**  
**Lawyer/Attorney**  
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### **Professional practice**

Bern lawyer's licence, 1985  
Credit Suisse, 1985 - 1988  
Legal department, Rehau GmbH; 1988 - 1993  
Legal department, ABB Management AG, 1993 - 1996  
Executive Committee, Swisslog Management AG, 1997 - 2007 (Law,  
HR, Insurance, Property)  
Lawyer at SLP, Aarau (since 2007)

#### Company law / M&A:

Negotiations and legal support for acquisitions and divestments in Switzerland,  
USA, UK, Italy, Germany, Norway, Finland, Sweden, the Netherlands and France

Project management for company foundations in Switzerland, Europe, South  
America, USA and Asia including China

Purchase and sale of property and land in Switzerland, USA, UK, Germany and  
Turkey

Establishment of a Legal department and management of the General Secretariat of  
the Board of Directors; Secretary to the Board of Directors of an SWX-listed group  
of companies

Organisation of shareholders' meetings, extraordinary shareholders' meetings and  
bondholders' meetings for a listed group of companies

#### Contract administration:

Project management and negotiations for JIT master purchase agreements with the  
chemical industry for global automotive suppliers

Negotiations for Swiss and international master purchase agreements for two major  
global industrial groups

Negotiation of supply contracts for suppliers to the automotive industry in Germany,  
USA and Japan

Project management and negotiations for joint venture contracts for a global  
industrial group in Japan and China

Negotiations for power plant contracts in UK, USA, Saudi Arabia, Korea, Colombia,  
Germany, Poland and Italy for a global industrial group

Preparation and negotiations for service, operation and maintenance contracts as  
well as licensing and outsourcing contracts for two global industrial groups

Training:

Organisation and execution of training in legal principles worldwide for members of management, sales staff, project managers and buyers from international companies.

Development and introduction of Group-wide guidelines and directives on legal issues; drafting of the corresponding handbooks for international companies.

Banks / Financing:

Negotiation of master financing agreements for a global industrial group with UBS, CS, Deutsche Bank and other institutions

Legal support for capital increases and convertible bond issues for a listed industrial group

Jurisdiction:

Representation of a global group before an ICC International Court of Arbitration against a Japanese subcontractor in connection with deliveries to the USA; amount in dispute over US\$ 100m.

Legal project management for a Swiss industrial company in major international arbitration proceedings in Scandinavia

Litigation in banking law, contract law and other fields